

A.B.C. met - 2/24/53 (Sat) cont
Elmhurst Ill.

115

Est. sales \$350M; est. sales \$8,390 (5.25%)

7/11/53 - 1200' etc.

For \$45000 plus 5% if sales 300M to 400M, 1% over 400M

"Keeping door job -

Contr. cost 121M

Exclusions

Sales for 1st \$222 (on 350M sales) (+ growth)

3rd. stock changed from 18 to 23 stocks, + fullman kitchen

"Jr. Bar (J.W.B. has ordered 16' 50) is the answer.

✓ approved.

Chicago - Lake Meadows - Closed Shopping Center, business
all closed -

Take a look at it.

#236 Chicago - Belmont + Central - Plan filed to build
addition 200' to rear. Kg. rep. for Kivork - 293' gain
cost \$46,000.

67M prof. est. \$925M sales est.

✓ O.K.

(Job S. met) 3/27/53 (D) - 9:30 - 11:00 -

Pres - B.C. Z. J.F.H. C.E.H. J.B.K.
J.B.H. E.H.Z. J.B.H. E.H.Z. H.B.H. J.B.H.
J.B.H. C.E.H. J.B.H. (cont) J.B.K.

(A) Prices on list approved for 1954

Brand Refrigo, Wilmington, Brewsters, + Monroe,

Pinetown, N.Y. -

We have permission to cancel our lease (Pope's) + have written
✓ to cancel. - W.J. Grant wants to go in; let them. - a break for
us, we think.

54 Wash., D.C. -

✓ Get away from customers who use middle entrance.

✓ Work on this.

331 Concord, N.H. (Kg. owned)

2.

A.B.C. met - 2/25/53 (Sat) cont

116

150 Portsmouth, O.

add to file.

550 Est.

1954 job - on file.

16% business in 1954 (195M in 50)

Lease runs to 1959 w/ 10 yr. option (for rent to be fixed)

Bring in ab. 4 diff. new plans

Jacksonville, Ill.

Cost of \$7500.

approved by cut costs of installation.

182 Elkhart Ind.

Charging this to a Dollar store.

Opera a Dollar store - 10/900 store lines.

✓ E.H. Z. given record that we will close the store 20 in 5 yrs.

172 Wash., D.C.

\$3400 cost.

"A lot can be done" - H.B.C.

Shrugs on to tax all vault space; have under 2 stores (inside)

(H.B. 544)

(A.B.C. met) - 4/3/53 (Wed 3rd) - 9:00 - 11:05.

Pres - B.C. Z. C.E.H. J.F.H. J.B.K. J.B.H.
J.B.H. E.H.Z. J.B.H. E.H.Z. H.B.H. J.B.H.
J.B.H. C.E.H. J.B.H. (cont) J.B.K.

Consideration of Contr. Dept. Budget

Did you know your boss

Report for 1954

told his wife that he never

#33 New Haven - (Cost \$1,217M)

#29 Grand Rapids - 100.

looks at another woman?

#72 St. Paul, Minn.

It was decided to keep store, spend \$184M, for minor improve-

I am opposed to spending any money here, on keeping

store at all, + so expressed myself. John property of

"A cardboard case" (C.E.H.) - 30% loss, 10% gain

Decided to spend \$25,000 to take off the upper floors, if neces-

ary; - the stairway.